

Sales Associate

Hurst Marina, established in 1976, is a multiple award winning boat dealership and full-service marina situated in Manotick on the Rideau River.

We are currently seeking a Full time Commission Sales Associate who is interested in pursuing a career in the boating industry.

Responsibilities include:

- Aggressively pursuing sales in our market
- Have knowledge of and advise customers of dealership benefits
- Prospect for customers
- Work the floor, handling walk-in customers as assigned
- Establish and maintain customer records in CRM
- Identify customer needs by establishing an advisory relationship
- Create a pleasant non-pressured purchasing experience
- Know competitive products, local market influences and be able to discuss them with customers
- Maintain a closing ratio according to dealership policy

The successful candidate should possess the following:

- Bilingualism (an asset)
- Financing experience (an asset)
- General knowledge of boats (an asset)
- Strong computer skills
- Strong interpersonal skills
- Be self-motivated, well organized, detailed orientated and independent
- Have their own transportation (Public Transit is not available)

Working Saturdays is a requirement.

Interested candidates may submit their resume by e-mail to cwert@hurstmarina.com

Only applicants selected for an interview will be contacted

Updated: March 29th 2016